

## PRESIDENT'S REPORT

2017 was an active and productive year for your Texas Bridge Credit Union. We experienced a number of challenges and opportunities this past year and came out a better and stronger Credit Union as a result. I couldn't be more proud of our team and Board of Directors at Texas Bridge Credit Union that work hard each day to provide superior service to our membership.

Thanks to our members, our overall loan volume increased 15.2% over the past year. That's more than \$4.59 million in additional loans over 2016. Home equity loans showed the most growth with a 54% increase over 2016 as well. This loan growth was also complemented with one of the lowest delinquency ratios of any credit union in the Coastal Bend.

By continuing to listen to needs of our members and researching emerging trends, we were able to offer new products and services in 2017. These include issuing all debit cards with EMV (fraud protection) technology and instant issue temporary debit cards. Members no longer have to wait days to receive a replacement or new debit card. Our mobile app also features leading technology including debit card control and remote deposit capture.

I'm pleased to report that we were mostly spared from Hurricane Harvey and it was also a successful exercise of our disaster recovery team. We were able to reopen both offices on Monday morning after the Friday storm.

2017 also allowed us to reinforce our TXBCU rebranding campaign. We invested in external marketing including branding on bus benches, signage at Whataburger Field, digital and television campaigns to name a few. We will continue these efforts to position our credit union favorably in Corpus Christi.

Financially, Texas Bridge Credit Union remains sound. As you can see in this report our assets, loans, total equity increased and we remain well-capitalized.

Again, thank you for allowing me to serve as your President. I consider it a privilege to serve what I consider the best membership in the area and work with an equally wonderful and talented group of employees and Directors.

Regards,



**David L. Brooks**  
President



## MEMBERSHIP REPORT

In 2017, our total membership increased from 6,620 to 6,672.

### **Our field of membership includes:**

- Employees of the City of Corpus Christi
- Persons receiving retirement, pension or other benefits as a result of prior employment by the City of Corpus Christi.
- Spouses of persons deceased while within the field of membership.
- Family members as defined in board policy.
- Employees of the Port of Corpus Christi Authority.
- Employees of Medina Engineering and Surveying.
- Members of the Pan American Golf Association.
- Employees of the Corpus Christi Foundation Repair Company.
- Eligible groups of employees or members of companies or associations located within ten miles of the Credit Union's office.
- Persons who live, work or attend school and businesses in Nueces County

## ARTICLES OF INCORPORATION & BYLAW AMENDMENTS

There were no changes to the Credit Union Articles of Incorporation in 2017.

There were no changes to the Credit Union Bylaws in 2017.

## CREDIT COMMITTEE REPORT

During 2017 loans increased by \$4,594,423 or 15.2%. This included financing for new and used vehicles, boats and RVs, vacations, education, home improvements, home equity, member business loans, overdrawn share draft accounts and personal expenses. As of December 31, 2017 there were 2,752 loans outstanding totaling \$34,012,123 and another \$803,920 in MasterCard loan balances representing 439 accounts. Combined, there are 3,191 loans outstanding totaling \$34,816,043.

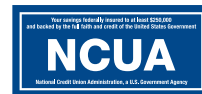


### **Texas Bridge Credit Union**

2140 Gollihar Rd., Corpus Christi, TX 78416

3131 Holly Rd., Corpus Christi, TX 78415

[www.txbcu.com](http://www.txbcu.com)



## BOARD OF DIRECTORS

**John Valls**  
Chairman  
Term expires 2018

**Roland Barrera,**  
Vice-Chairman  
Term expires 2020

**Armando Chapa**  
Secretary/Treasurer  
Term expires 2018

**Eugene Hernandez,** Director  
Term expires 2018

**Lou Villagomez,** Director  
Term expires 2019

**Eddie Martinez,** Director  
Term expires 2020

**Tommy Cabello,** Director  
Term expires 2020

No honorary or advisory board members were appointed by the Board in 2017.

## STAFF

**David Brooks,** President

**Mark Avelar,** Executive Vice President

**Christine Hinojosa,** Vice President Accounting

**Debra Miller,** Loan Manager

**Katie Dominguez,** Member Service Manager

**Maria Mendez-Igou,** Teller Manager

There were no changes in senior management in 2017.

**Samantha Alarcon,** Member Services

**Sahdia Almaguer,** Receptionist

**Glenda Badgett,** Assistant Vault Teller

**Cheryl Bostick,** Supervisor Teller Services

**Candice Elizalde,** Accounting Operations

**Linda Garcia,** Assistant Vault Teller

**Carl Manning,** Collections

**Yolanda Montalvo,** Loans/Special Services

**Laura Montes,** Loan Officer

**Lisa Moreno,** Member Services

**Georgina Rojas,** Vault Teller

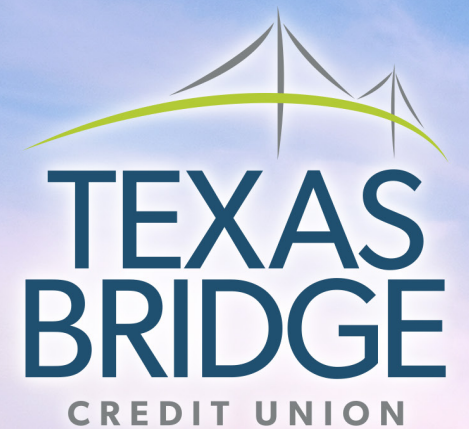
**Katherine Rojas,** Member Services

**Virginia Salazar,** Loan Officer

**Sally San Miguel,** Teller Services

**Darlene Thomson,** Teller Services

**Zoraida York,** Teller Services



2017 ANNUAL REPORT

## REPORT FROM THE CHAIRMAN

I would like to thank our membership and Board of Directors to have allowed me to serve as your Chairman. I am honored to serve with such an esteemed and hard-working Board of Directors who consistently put the interests and benefits of our members first. 2017 was great year for your credit union financially as well as the continued investment in products and services to enhance your experience with Texas Bridge Credit Union.

Our loan volume increased significantly over the previous year due in part to an improving economy as well as offering some of the best promotional rates in the area. Our loan department did a great job building our loan portfolio and increasing our sales of warranties, GAP coverage and credit life/credit disability products while helping to improve our net income.

We remain committed to providing the tools you need to make your life easier and more prosperous. We have updated our Flex Teller online product to be consistent with our mobile application. If you haven't downloaded our app (TX BRIDGE CU), I encourage you to do so. You will be impressed with its speed and convenience. You can even save a trip to the credit union by depositing paper checks directly from your phone and spend that time doing things you enjoy.

Additionally, we introduced temporary debit cards for our new members or current members who need to have their debit card replaced. You no longer have to wait up to 10 days for your card to arrive in the mail. You can stop by one of our offices and walk out with a debit card the same day.

Texas Bridge Credit Union truly embodies service above self and that is demonstrated by how our team takes care of our members each day. Beyond that, they participate in numerous activities that benefit our community. Our Board, management and employees volunteered, sponsored or helped raise funds for many non-profit organizations including the Corpus Christi Police Foundation, International Association of Firefighters, Driscoll Children's Hospital, United Way, Big Brothers/Big Sisters and many more.

Again, thank you for the privilege to serve Texas Bridge Credit Union as your Chairman. It has been an honor to serve this great organization and I remain committed to seeing it grow in the years to come.

Sincerely,



**John Valls**  
Chairman

## BALANCE SHEET

Assets	2016	2017
Loans to Members	30,221,620	34,816,043
Allowance for Loan Loss	-165,341	-121,094
<b>Net Loans</b>	<b>30,056,279</b>	<b>34,694,949</b>

Cash	1,513,196	1,303,037
Investments	19,655,144	18,290,071
NCUSIF Deposit	496,265	494,073
Accrued Interest Rec.	82,754	92,046
Property & Equipment	2,605,066	2,548,316
Other Assets	392,951	137,179
<b>Total Assets</b>	<b>54,801,655</b>	<b>57,559,671</b>

Liabilities & Equity	2016	2017
Dividends Payable	48,328	49,273
Other Liabilities	451,002	671,767
Member Deposit Accounts	49,651,438	52,057,693
Regular Reserves	549,177	549,177
Undivided Earnings	4,101,710	4,231,761
<b>Total Liabilities &amp; Equity</b>	<b>54,801,655</b>	<b>57,559,671</b>

## ANNUAL AUDIT REPORT

A Supervisory Committee audit was performed by Harold Antao & Company LLC, as of September 30, 2017, to verify the accuracy of your credit union's records in accordance with requirements set forth in the Credit Union Laws and Regulations.

The auditors examined or tested accounting records and other supporting evidence and made a general review of the system of internal controls. Comments and recommendations were presented for the Board and management's attention.

Credit Union Resources performed a 100% negative verification of member's accounts as of September 30, 2016. Our regulatory agency, the Texas Credit Union Department, performs annual examinations to review the credit union's financial condition and to determine if it is in compliance with state and federal rules and regulations. Examiners from the National Credit Union Administration (NCUA) may participate in these exams. The last examination was conducted for the period ending December 31, 2017. Additional audits and reviews are also conducted as required by law.

## STATEMENT OF INCOME

Operating Income	2016	2017
Interest from Loans	1,769,691	1,756,900
Income from Investments	161,141	218,389
Fee Income	913,783	895,088
Miscellaneous Income	72,296	86,198
<b>Total Operating Income</b>	<b>2,916,911</b>	<b>2,956,575</b>

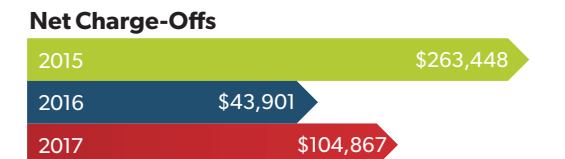
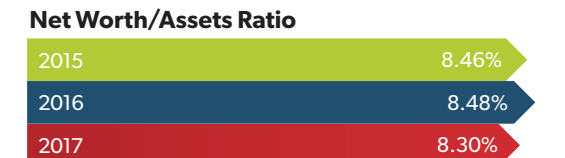
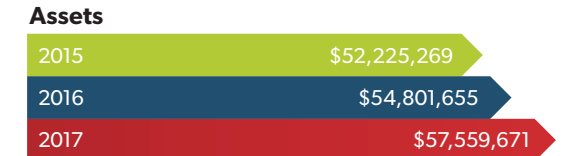
Operating Expense	2016	2017
Compensation	997,668	1,014,285
Benefits	275,517	285,654
Travel & Conference	53,441	54,035
Association Dues	17,967	21,201
Office Occupancy	215,162	230,279
Office Operations	391,212	384,280
Education & Promotion	95,128	116,594
Loan Servicing Expense	36,578	29,136
Professional & Outside Services	248,093	264,746
Members' Insurance	0	0
Supervision/Exam	9,494	10,669
NCUA Insurance Assessment	0	0
Cash Over/Short	294	85
Annual Meeting	10,800	12,100
Misc. Operating	50,639	49,563
<b>Total Operating Expenses</b>	<b>2,401,993</b>	<b>2,472,627</b>

<b>Provision for Loan Losses</b>	<b>-11,750</b>	<b>56,500</b>
<b>Provision for S/D Losses</b>	<b>-1,500</b>	<b>6,000</b>

<b>Income Before Dividends and Extraordinary Items</b>	<b>528,168</b>	<b>421,448</b>
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Dividends	2016	2017
Interest-Borrowed Money	0	171
Non-Operating/Extraordinary Items		
Disposition of Fixed Assets	0	600
Gain(Loss) Investment	0	0
NCUA (Loss) Write Down	0	0
<b>Net Income (Loss)</b>	<b>231,751</b>	<b>130,051</b>

## FINANCIAL TRENDS



## 2017 DEPOSITS

